



Job Title: Account Manager

Vigitron is seeking regional account managers to cover various territories within the United and Canada. Position with require detailed follow up of leads generated from various sources on both dealer and end user levels working to convert leads into actual sales. Cold calling potential sales channels outlets and providing information on Vigitron products and services. Provide support and help in conducting events at local distributor branches. Helping to promote local events within assigned territory such as road shows and educational seminars. Vigitron will be providing both product and technical training to candidates hired for these positions.

Qualifications:

- At least 1-year experience in security sales at product representative, dealer or manufacturer level.
- Familiarity with product used in security sales such as cameras, NVR, VMS, etc
- Ability to work independently with home office support. Monthly reporting required
- Network background and/or understanding of IP/PoE networking a plus
- Bachelor's degree from 4-year college preferred but not required

This is an excellent opportunity to grow and learn with an employee-oriented company with a stable 23-year history.

Vigitron, Inc. is an established United States, manufacturer of transmission products and systems designed for security applications. Based in San Diego California with world-wide manufacturing and sales, Vigitron is the only the company to provide complete networking solutions specifically designed for the security industry. For more information on Vigitron, our products and services visit our website at www.vigitron.com.

For more information on this position contact:

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